Instructor, Sales and Communication

**Applied Commerce and Management Education**

Applicants are to clearly demonstrate how they satisfy the selection criteria in their written submissions and must identify the competition number they are applying for in the subject line of the email.

This competition may be used to establish a 12 month eligibility list of qualified candidates for future vacancies.

**DUTIES**

Reporting to the Chair of Applied Commerce and Management Education, the Instructor will be responsible to teach Sales and Communication-related courses. These courses will be delivered online and/or in-class at both the Notre Dame Campus and The Exchange District Campus. Duties will include the preparation of course materials and examinations, instruction of students, and evaluation of course materials. Duties related to instructing include: curriculum development and maintenance, preparing course outlines, maintaining student records, student evaluation, assisting in college activities including student orientation, graduation, and relevant committees.

**REQUIRED QUALIFICATIONS**

- Post-secondary education in marketing, business, or related field. An equivalent combination of education and experience may be considered.
- Significant and progressive experience in Sales and Sales Team Management
- Demonstrated experience and success managing client relationships, preferably in a business to business sales
- Proficient in the use of Client Relationship Management software
- Strong written communication skills
- Excellent verbal communication skills
- Exemplary interpersonal skills
- Ability to work remotely
- Demonstrated leadership skills
- Values Diversity, Equity, and Inclusion
- Commitment to lifelong learning

**ASSETS**

- Graduate Degree
- Professional Certification (CSP or similar)
- Experience instructing in a post-secondary institution
- Experience with online course development, online course delivery, and alternative teaching methodology
- Certificate in Adult Education

**CONDITIONS OF EMPLOYMENT**

- Applicants must be legally entitled to work in Canada
- This position may be required to work evenings and/or weekends

**COMPETITION NUMBER**

2020-143

**CLOSING DATE**

November 4, 2020

**SALARY**

$58,744 – 87,246 per annum*

**POSITION LOCATION**

Exchange District Campus (Winnipeg, MB)

**POSITION TYPE**

Full-Time Position Available

Anticipated Start November 23, 2020

**APPLY BY EMAIL TO**

humanresources@rrc.ca

Red River College is a leader in applied learning and innovation. Our talented team of employees is passionate about education, innovation, and student success. We offer competitive salaries, extensive benefits, and the opportunity for personal and professional growth in a rewarding career.

We seek diversity in our workplace, Indigenous persons, women, visible minorities, and individuals with disabilities are encouraged to apply.