

Getting from A to B

Making the Right Choice

- Before you begin _____
- Decide which car models and options interest you
- Research the _____ of the cars you are interested in
- Find out what warranty options come with the car
- Search for different _____



What Can You Afford

- Plan to spend between 10-15% of your total monthly budget on all car expenses

- New cars will come with a warranty that will cover major repairs but not routine maintenance.
- Newer cars = _____

New or Used

- Buying a new car can be tempting and has benefits:
- Used cars can provide a reliable, financially-wise choice



Look into lease returns and you may be able to find a car that is only 2-3 years old but save 30-40% over a new car

Certified used cars can often come with a warranty of 12 months or more

Rules for Buying Used

- Do your research!
Check _____

Make sure the car has never been totaled and that you are aware of any previous accidents



Get it checked by _____

- Search used car dealers and individuals
- Find the _____ for the cars you are looking at
- Try to arrange a test drive

Buying or Leasing

- Why lease?

The advantage of leasing is that you get a new car every few years while letting the dealer worry about selling it off eventually.

If you want to avoid the down payment needed for financing a car purchase and don't drive more than the allotment per year

Drawbacks of Leasing

- When your lease-option expires _____

- If you think you may want to buy the car do it from the start.
- Payments will _____ so don't get pulled in unless you know this is what you want
- Payments are lower because _____ but only for the years that you will have it.

Buying

- If you decide to buy a car make sure you do the following:
 1. If you can pay _____, do it.
 2. Evaluate _____. The dealer options are not always the best choices and may have higher interest rates.
 3. If you are financing your car purchase, make sure the _____



Shopping for a Car Loan

- You will need to look at the following items when deciding on a loan:

- 1.
- 2.
- 3.
- 4.
- 5.



Where to Get Financing

- You can get financing _____.
- Shop around to make sure you can find the best deal
- Some dealerships will offer _____ on certain makes and models.
This option can be worth looking into.

True Cost



Insurance

- All drivers in B.C. must have _____. Basic Autoplan includes up to:
 - _____ for medical and rehabilitation costs for each injured person
 - _____ for damages claimed by other drivers
 - _____ per person if the at-fault motorist is under-insured.



Your Assignment:

You will be researching three (3) different vehicle purchase options. One of the three must be a lease purchase, one must be a financed purchase (either through a loan, dealer financing, or straight cash), and the other can be your own decision.

Where and how you find these different vehicles is entirely up to you.

You must include the following:

1. The completed "Car Buying Comparison Sheet".
 - a. For the Other columns at the bottom of the sheet you will need to include maintenance/service costs, gasoline costs, and two other costs specific to that vehicle.
2. A calculation of how much you can afford within your budget to pay for a vehicle.
3. A copy or printout of the cost of the lease purchase. This must include how much you would pay per month, the number of months that the lease is valid for, what the end purchase price would be, and what kilometer limitations (if any) exist.
4. A copy or printout of your car loan agreement. This must include how much you would pay per month, the length of the car loan, the interest rate for the loan, and how many payments you would be required to make.
5. Your final car purchase decision
 - a. Please include a picture of your car
 - b. Your plan on how you will pay for this car
 - c. Why you chose this car over other options